

GREATER ROCHESTER OUTDOOR SPORTS FACILITY CORPORATION

Minutes of Meeting Held

on

October 27, 2015

Members Present: E. Caccamise, C. Campbell, G. Larder, J. Popli, M. Worboys-Turner

Others Present: R. Finnerty, J. Kennedy, P. Johnson, M. Townsend, T. El-Gohary

Acting Chairman Popli called the meeting to order at 11:30 AM.

Public forum was open and no comments were made.

The board approved the minutes from the June 16, 2015 meeting.

Mr. Townsend explained that Frontier Communications has agreed to a ten-year extension on the naming rights for Frontier Field. Frontier has agreed to pay \$275,000 for year one. Frontier will be the exclusive WiFi provider to the Stadium at a cost of \$75,000 for year one. Upon motion by Ms. Worboys-Turner, seconded by Mr. Campbell, all approved, the board authorized Paul Johnson as Acting Director to execute an agreement with Frontier Communications for naming rights.

Mr. Campbell reviewed the 2016 proposed budget. He noted that it is similar to the 2015 budget. It includes the naming rights revenue and WiFi expense. Upon motion by Mr. Caccamise, seconded by Ms. Worboys-Turner, all approved, the board accepted the 2016 budget as presented. Ms. Finnerty will enter this budget into the PARIS system by November 1<sup>st</sup>.

Mr. Kennedy discussed the LED Lighting Project for Frontier Field. All lights including the playing field will be changed. The total project cost of \$958,000 will be paid by SmartWatt. It is estimated to be an \$80,000 a year savings in efficiency and maintenance. This savings will be paid to SmartWatt as debt repayment over 15 years. Upon motion by Mr. Campbell, seconded by Mr. Caccamise, all approved, the board authorized Paul Johnson as Acting Director to execute the Energy Efficiency Services agreement with SmartWatt.

Mr. Larder reported that the 2015 final turnstile attendance number was 258,112.

The meeting adjourned at 11:50 AM.

The next meeting is scheduled for December 15, 2015.

Submitted by:  
Robin Finnerty