



COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY

**AGENDA – AGENCY MEETING OF SEPTEMBER 21, 2010
EBENEZER WATTS CONFERENCE CENTER– 12:00 NOON**

1. Call meeting to order
2. Pledge of Allegiance
3. Public Comments
4. Bonadio Group Report
5. Loewke Brill Report
6. Applications:

Sutherland Global Services, Inc. (EquiPlus)
1180 Jefferson Road
Rochester, New York 14534

Project Address: 250 Wallace Way
Rochester, New York 14624

Sutherland Global Services, Inc. (Sutherland) provides business outsourcing solutions for back office and front office operations for the various industries including banking, finance, insurance, healthcare, telecommunications and technology. Sutherland proposes to lease 40,000 square feet at the Rochester Tech Park in the Town of Gates to support new contracts. Sutherland will be purchasing \$2 million in equipment and furnishings. Sutherland employs 1,299 in Monroe County and is projecting to create 375 new jobs. Sutherland has been approved for a GreatRebate through MCIDC and is seeking approval of EquiPlus. The job creation requirement is 4.

RW 501 Associates, LLC (Lease/Leaseback w/ JobsPlus)
1255 University Avenue
Rochester, New York 14607

Tenant/Project Address: Richards & West, Inc.
501 W. Commercial Street
E. Rochester, New York 14445

Richards & West, Inc. (R&W), founded in 1982, is a wholesale jewelry manufacturer, providing design, molding, casting, assembly, setting and finishing services. R&W's current leased space has become inefficient as the company has grown. R&W will be acquiring and renovating an existing 12,300 square foot building in East Rochester which will provide a more efficient manufacturing operation. R&W employs 65 full-time, and projects to create 11 new jobs. R&W

has been approved for an SBA 504 loan through MCIDC. R&W seeks approval of JobsPlus property tax abatement. The JobsPlus job creation requirement is 7 FTE.

7. Approval of Minutes – Agency Meeting August 17, 2010
8. Chairman Mazzullo – Discussion Items
9. Executive Director Seil – Discussion Items
10. Legal Counsel Townsend, Discussion Items

Termination: Viewpoint Realty, LLC (800 West Metro Park)

Miscellaneous: Consider Bond Resolution for Rochester Midland Corporation Project

VP Supply Corp. (Transfer PILOT from 1140 Lehigh Station Reality to CuPerk Reality)

The next scheduled Agency Meeting will be held on Tuesday, October 19, 2010.