



COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY

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**AGENDA – AGENCY MEETING OF FEBRUARY 20, 2007  
EBENEZER WATTS CONFERENCE – 12:00 NOON**

1. Call meeting to order
2. Pledge of Allegiance
3. Public Forum
4. Applications:

**RadNet, Inc. (Sales tax exemption only)**  
**1160 K. Pittsford Victor Road**  
**Pittsford, New York 14534**

Founded in 1980, RadNet is a national leader in providing high-quality, cost-effective diagnostic imaging services through a network of 134 owned and operated outpatient imaging centers. RadNet offers to its patients and referring physicians the full spectrum of diagnostic imaging exams, including PET/CT, MRI, CT, Nuclear Medicine, Mammography, Ultrasound and X-ray, as well as numerous other procedures. RadNet will be relocating its West Coast Reimbursement Operations Division to Rochester with 36 new jobs being added to the existing 152. Currently 28 employees work in the Reimbursement operations in Monroe County. RadNet will be moving from their existing leased space of 6,000 square feet to 13,000 square feet in the Bushnell Basin Office Park. Company is seeking sales tax exemption on the purchase of \$237,500 in new equipment.

**Linden Properties LLC (Lease/Leaseback – sales & mortgage tax only)**  
**3 Townline Circle**  
**Rochester, New York 14623**

**Project Occupant Address:**

**Magnetic Technologies Corp.**  
**770 Linden Avenue**  
**Rochester, New York 14625**

Magnetic Technologies Corp. (MTC) is a custom manufacturer of precision magnetic rolls and magnetic sub assemblies for the reprographics industry. MTC operates 9 manufacturing facilities in the United States, the United Kingdom and China. MTC will be expanding its operations in Monroe County and expects to create 50 new jobs. The \$2,000,000 project includes renovation of the existing 70,000 square foot facility and the purchase of production and office equipment. The project will impact 61 existing employees.

**Getinge Sourcing, LLC (Lease/leaseback – sales tax only)**  
**1777 East Henrietta Road**  
**Rochester, New York 14623**

Getinge AB is a leading global provider of advanced infection control equipment, medical systems, and extended care products. Its two divisions in Monroe County are Getinge Sourcing LLC, which manufactures hospital sterilization equipment, and Getinge USA which provides sales, marketing and distribution. Getinge proposes to renovate and equip the 280,000 square foot facility the divisions currently occupy in the Town of Henrietta. The cost of the renovations is \$4.2 million with an additional \$1.5 million for furniture, fixtures and equipment. Renovations consist of reconfiguring the manufacturing floor, building office space and constructing a new product showroom. Getinge considered relocating to Charleston, South Carolina before proceeding with this expansion. Getinge is seeking a sales tax exemption only. Approval is for up to \$100,000 in assistance. Approval for over \$100,000 will be considered after a Public Hearing is held in the Town of Henrietta.

**Eastside Medical Urgent Care, LLC (Lease/Leaseback with JobsPlus)**  
**2060 Fairport Nine Mile Point Road**  
**Penfield, New York 14526**

Eastside Medical Urgent Care, LLC (EMUC) opened in 2003, offering after-hours medical care for minor emergency problems (fevers, simple wounds, flu, etc.). Demand for these services has outgrown the existing rented space, and therefore EMUC will be constructing a new 7,164 square foot facility at 2226 Penfield Road, with ten exam rooms, an X-ray suite and a larger waiting room. The \$2.4 million project will impact 18 existing FTEs and result in the creation of 12 FTE within 5 years. The applicant is seeking approval of the JobsPlus tax abatement, as this facility serves a community need by relieving the burden on overcrowded hospital emergency rooms. The JobsPlus job creation requirement is 2.

**Silt Fencing, LLC (EquiPlus)**  
**34 Queensland Dr.**  
**Spencerport, NY 14559**

Silt Fencing, LLC (SFL) provides silt fencing installation services for site developers in Western NY. Silt fencing is a temporary sediment barrier that filters containments and controls erosion. SFL will be purchasing a silt fence plow, tractor and enclosed trailer. The combined cost of the equipment is \$50,000. SFL employs 2 FTE and will be creating 1 new full time position. SFL has been approved for a GreatRate through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus.

**AeroEd Inspection Services, LLC (EquiPlus)**  
**90 Air Park Drive, Suite 306**  
**Rochester, New York 14624**

AeroEd Inspection Services, LLC (AIS) is certified by the Federal Aviation Administration to provide borescope inspection and reporting services for commercial aviation customers. Clients include airlines, repair and overhaul facilities and leasing companies. AIS will be purchasing an electronic engine turning tool and video borescope inspection equipment. The combined cost of the equipment is \$91,000. AIS employs 3 FTE and will be creating 1 new full time position. AIS has been approved for a GreatRate through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus.

**Durant Associates, LLC (EquiPlus)**  
**1217 Clifford Avenue**  
**Rochester, New York 14621**

Durant Associates, LLC provides asbestos abatement services for commercial and industrial roofing projects in Western NY. Durant will be purchasing a boom lift, service vehicle and other small equipment. The combined cost of the equipment is \$200,000. Durant employs 12 FTE and will be creating 2 new full time positions. Durant has been approved for a GreatRebate through Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus. Durant was previously approved for a GreatRate in December 2005.

5. Approval of Minutes – January 16, 2007
6. Chairman Mazzullo – discussion items
7. Acting Executive Director Seil – discussion items  
-Personnel Policies
8. Legal Counsel Townsend – discussion

**Terminations:**

- 1983 Project for Eastman Kodak Co. at 150 Verona St. Roch., NY (Bldg. 20)
- 1991 Project for Eastman Kodak Co. at Mt. Read Blvd., Roch., NY (Bldg. 214)
- 610 Salt Road, Webster – William Boulter (1996)
- Widewaters/915 Hard Road – Webster - E.J. DelMonte (1996)

**Miscellaneous:**

- Adoption of Uniform Tax Exemption Policy
- 15 Schoen Place** – Project increase of \$1.8 million and addition of two new tenants: Myotech, LLC and Technology Innovations
- Redman Construction, Inc.** – Sales Tax Letter Extension with increase of \$43,000
- JADA Precision Plastics Co., Inc.** – Allowing ValTech to assume \$2.9 million in Bonds to acquire the JADA building
- Paychex (150 Sawgrass Dr.)** – Increase in project amount from \$7,200,000 to \$10,100,000

**Approval/Final Over \$100,000:**

- Polymer Engineered Products** – Public Hearing held in the Town of Gates 1/29/07
- Urban Focus** – Public Hearing held at the Ebenezer Watts Conference Center, 2/12/07

Public Comments:

Adjournment.